



Topic: "The Power of Networking!"

Date: September 13, 2021

SUGGESTED RESOURCE LIST

BOOKS: SUGGESTIONS

Power Networking For Shy People:: How to Network Like a Pro. Author:
by Rae A. Stonehouse. May 8, 2019

Taking the Work Out of Networking: An Introvert's Guide to Making Connections That Count by Karen Wickre. June, 2020

Never Eat Alone, Expanded and Updated: And Other Secrets to Success, One Relationship at a Time by Keith Ferrazzi and Tahl Raz. June, 2001

RELATED BLOGS – PROFESSIONAL NETWORKING

Chloe Rowshani – LinkedIn Blogger – ***Your Professional Network Can Help You Succeed***
<https://blog.linkedin.com/2019/october/25/your-professional-network-can-help-you-succeed>

Apposumo Entrepreneur – Professional Networking Blog Post
<https://blog.apposumo.com/professional-networking/>

HARVARD BUSINESS REVIEW (HBR) ARTICLES - PROFESSIONAL NETWORKING

"How to Network When There Are No Networking Events" by Alisa Cohn and Dorie Clark,
June 23, 2020. <https://hbr.org/2020/06/how-to-network-when-there-are-no-networking-events>

"Learn to Love Networking" - by Francesca Gino, Maryam Kouchaki, and Tiziana Casciaro,
May 2016. Visit: <https://hbr.org/2016/05/learn-to-love-networking>

"Networking Doesn't Have to Be Self-Serving" -By Rosabeth Moss Kanter, March 06, 2020.
Visit: <https://hbr.org/2020/03/networking-doesnt-have-to-be-self-serving>

TED TALKS

The Power of Networking - Morgan Waller/TEDxNMU – February, 2019
https://www.ted.com/talks/morgan_waller_the_power_of_networking?utm_campaign=tedsprea&utm_medium=referral&utm_source=tedcomshare

Today's Presenter - Bette Lawrence-Water, MS, CPC, Principal Consultant, Spectrum Strategic Solutions and President –AIM Center for Independent Living Inc.